

## About the Author

*The Sunday Business Post* has described **Fergus O'Connell** as having "more strings to his bow than a Stradivarius". Fergus is one of the world's leading authorities on project management. His company – ETP ([www.etpint.com](http://www.etpint.com)) – and his project management method – The Ten Steps – have influenced a generation of project managers.

In 2003 this method was used to plan and execute the Special Olympics World Games, the world's biggest sporting event that year. Fergus's experience covers projects around the world; he has taught project management in Europe, North America, South America and Asia. He has written on the subject for many publications including *The Wall Street Journal*. He has lectured at University College Cork, Trinity College Dublin, Bentley College, Boston University, the Michael Smurfit Graduate School of Business and on television for the National Technological University. He holds two patents.

Fergus is the author of 13 business books. The first of these, *How to Run Successful Projects – the Silver Bullet*, has become both a bestseller and a classic and has been constantly in print for over 20 years. His book on common sense entitled *Simply Brilliant* – also a bestseller and now in its fourth edition – was runner-up in the W H Smith Book Awards 2002. His books have been translated into 20 languages.

He has two children and now lives in Ireland.

You can contact Fergus at [Fergus.oconnell@etpint.com](mailto:Fergus.oconnell@etpint.com) about his books, or for consultancy, training or speaking work. You can also visit his Facebook page at <http://www.facebook.com/fergusoconnell>.

[www.fergusoconnell.com](http://www.fergusoconnell.com)

## ALSO BY FERGUS O'CONNELL

### *Non-fiction*

HOW TO RUN SUCCESSFUL PROJECTS – THE SILVER BULLET, 3RD EDITION

HOW TO RUN SUCCESSFUL HIGH-TECH PROJECT-BASED ORGANIZATIONS

HOW TO RUN SUCCESSFUL PROJECTS IN WEB-TIME

SIMPLY BRILLIANT – THE COMPETITIVE ADVANTAGE OF  
COMMON SENSE, 3RD EDITION

HOW TO DO A GREAT JOB – AND GO HOME ON TIME

FAST PROJECTS: PROJECT MANAGEMENT WHEN TIME IS SHORT

HOW TO GET MORE DONE: SEVEN DAYS TO ACHIEVING MORE

WORK LESS, ACHIEVE MORE: GREAT IDEAS TO GET YOUR LIFE BACK

EARN MORE, STRESS LESS: HOW TO ATTRACT WEALTH  
USING THE SECRET SCIENCE OF GETTING RICH

WHAT YOU NEED TO KNOW ABOUT PROJECT MANAGEMENT

ZERO WASTE IN BUSINESS

### *Fiction*

CALL THE SWALLOW

THE FOUR LIGHTS QUARTET:

1 STARLIGHT

2 THE PHOTOGRAPHS OF GETTYSBURG: SUNLIGHT

3 MOONLIGHT (AUTUMN 2013)

4 CANDLELIGHT (SPRING 2014)

### *BOOKS FOR CHILDREN*

HOW TO PUT A MAN ON THE MOON IF YOU'RE A KID